STATISTICAL RELEASE

GAS APPLIANCE MANUFACTURERS ASSOCIATION, INC.
1901 North Moore Street • Arlington, Va. 22209 • 703/525-9565

December 18, 1989

To: STATISTICAL CORRESPONDENTS

Industry Shipment Consensus Projections
1990,1991,1992, 1993, and 1994

Attached are the results of GAMA's survey of the five year industry projections.

Your participation in this survey is greatly appreciated.

Lisa R. Kenney
Manager of Market Statistics

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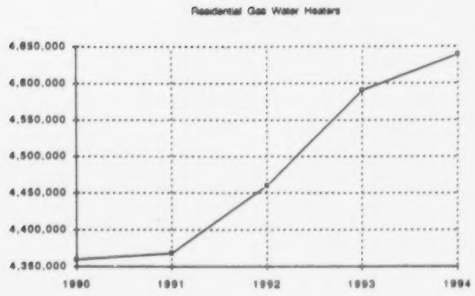
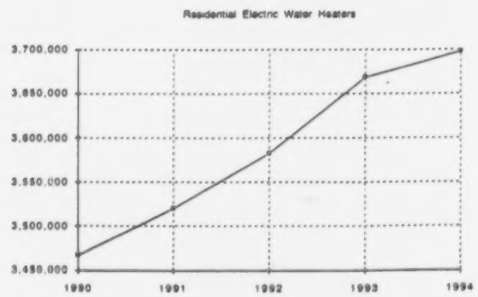
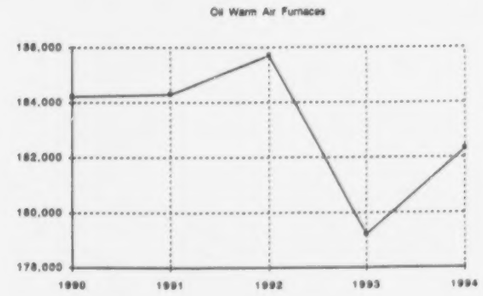
Attachment

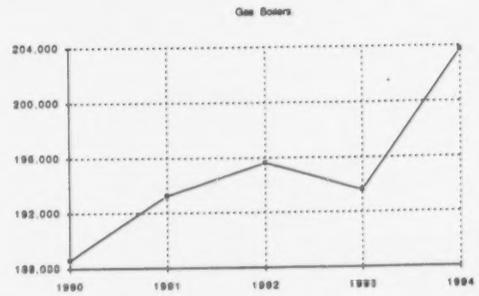
INDUSTRY SHIPMENT PROJECTIONS
CALENDAR YEARS 1990,1991,1992,1993,1994

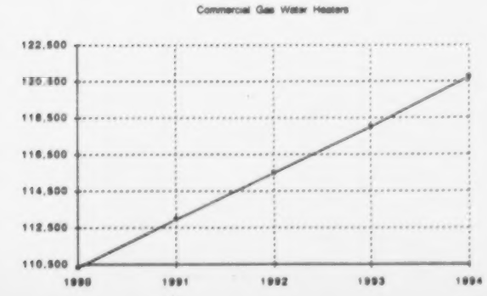
	1990			1991			1992			1993			1994		
	AVERAGE	HIGH	LOW	AVERAGE	HIGH	LOW	AVERAGE	HIGH	LOW	AVERAGE	HIGH	LOW	AVERAGE	HIGH	LOW
WATER HEATERS															
Residential Gas Automatic Storage Water Heaters	4,359,000	4,700,000	4,097,500	4,367,500	4,497,000	4,235,000	4,459,600	4,616,000	4,240,000	4,590,200	4,862,000	4,285,000	4,638,200	4,865,000	4,325,000
Residential Electric Automatic Storage Water Heaters	3,467,300	3,868,100	3,295,000	3,520,000	3,966,800	3,257,000	3,582,900	4,046,700	3,342,300	3,668,600	4,147,800	3,385,100	3,697,200	4,251,400	3,393,500
Commercial Gas Water Heaters	110,300	114,000	100,500	112,900	119,000	102,800	115,500	123,700	103,400	118,000	128,700	103,500	120,700	133,800	105,600
FURNACES															
Gas Warm Air Furnaces	2,148,400	2,311,000	1,955,000	2,199,800	2,565,000	1,963,000	2,273,800	2,677,000	2,050,000	2,264,400	2,566,000	1,960,000	2,322,900	266,200	1,965,000
Oil Furnaces	184,200	190,600	174,000	184,300	192,000	158,000	185,700	197,000	156,000	179,200	202,500	153,000	182,300	211,800	152,000
Electric Warm Air Furnaces	350,600	370,000	308,000	366,800	402,000	312,000	380,400	433,000	324,000	381,200	470,000	333,000	394,400	517,000	345,000
BOILERS															
Gas Boilers	188,600	202,000	175,400	193,200	215,000	176,600	195,600	224,000	178,300	193,600	235,000	170,000	203,700	248,000	184,000
Oil Boilers	129,200	150,000	113,000	130,100	150,000	115,000	129,900	150,000	113,000	125,200	135,000	112,000	126,600	140,000	110,000
DIRECT HEATING EQUIPMENT															
Gas Residential Wall Furnaces (Vented & Direct Vent)	175,300	190,000	150,000	179,500	193,000	150,000	180,500	195,000	150,000	181,800	197,000	150,000	182,300	199,000	150,000
Room Heaters (Vented & Unvented)	305,700	340,000	292,000	318,500	360,000	298,000	331,500	390,000	299,000	343,300	420,000	300,000	357,300	450,000	300,000
Floor Furnaces	22,200	23,000	20,500	22,300	23,000	21,000	22,300	23,000	21,000	22,300	23,000	21,000	22,300	23,000	21,000
UNIT HEATERS & DUCT FURNACES															
Gas Unit Heaters	177,900	189,200	165,000	179,500	193,000	165,000	182,200	196,000	167,000	184,800	199,800	170,000	183,900	200,700	170,000
Gas Duct Furnaces	19,000	19,900	18,000	19,300	20,100	18,500	19,500	20,500	18,500	20,000	20,900	19,000	20,000	21,300	19,000

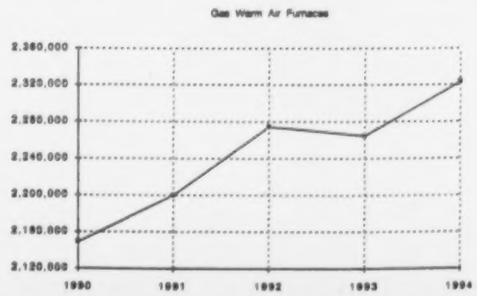


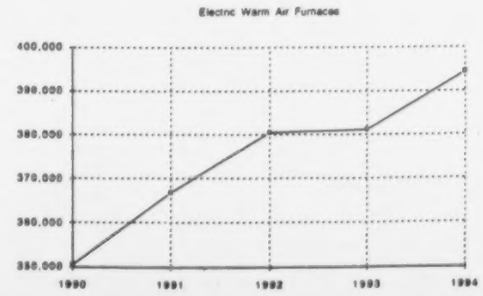


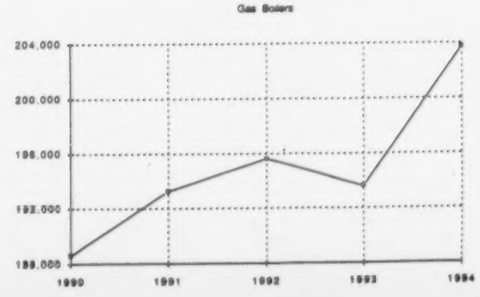




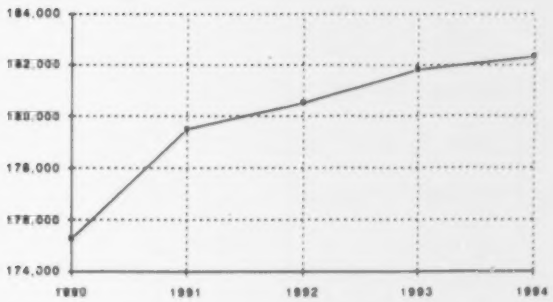




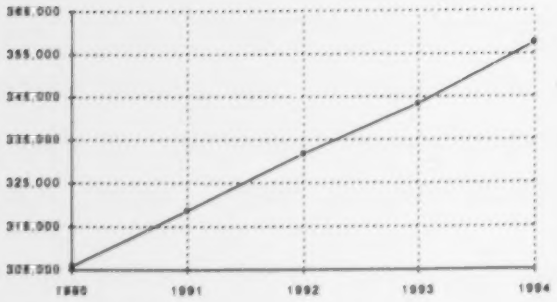




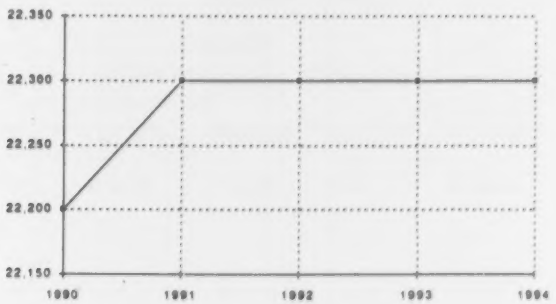
Gas Residential Wall Furnaces



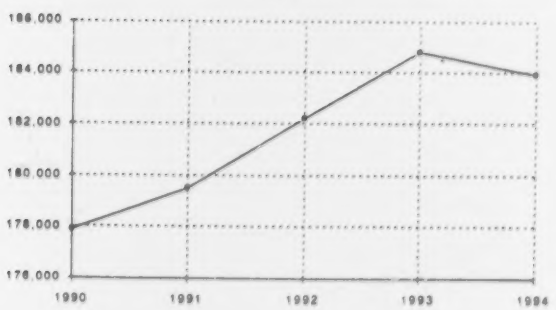
Room Heaters



Floor Furnaces



Unit Heaters



Duct Furnaces